

KING AIR HIGH FLOAT BRAKE

Rapco Fleet Support, Inc. is in full swing with their newest product, the hot pack kit for the Beech King Air High Floatation. Sales have been significantly higher than projections since receiving PMA authority and are keeping the production department running on overdrive. It appears we are seeing what happens when you promise a brake for nearly four years (The delay caused by outside interests - As readers of this Reporter already know!) and then finally deliver.



We have gray sheet sales literature for all of our distributors that outlines application and cross-reference. If you need this material or any other sales assistance from Rapco Fleet Support, please call Mike Lotzer, Sales Manager at (414) 367-6210.

We will keep you up to date with regards to our next approval as soon as it progresses through the FAA pipeline.

The kit replaces the ABSC wear material for brake part number 5002256 on the following Beech models: 200, 200C, 200CT, 200T, A200, A200C, A200CT, B200, B200C, B200CT, B200T and the following military applications: A-100-1, U-21J, C-12A, C-12C, UC-12B, C-12D, FWC-12D, RC-12D, C-12F, RC-12G, RC-12H, C-12F, UC-12F, UC-12M or the C-12R. ✎

LEARJET SUB ASSEMBLIES

Rapco Fleet Support, Inc. is now selling complete sub-assemblies for the Learjet. Previously RFS only sold the individual components for Back Plate, Stationary Disc and Pressure Plate sub-assemblies. Below you will find a cross-reference.

RFS Part Number	ABS Part Number	Description
RFS5070	9544027	Back Plate Sub-Assy
RFS5075	9544028	Stationary Disc Sub-Assy
RFS5080	5005117-1	Pressure Plate Sub-Assy

The price is determined by adding the individual parts in the sub-assembly with NO labor cost, please call for pricing. ✎

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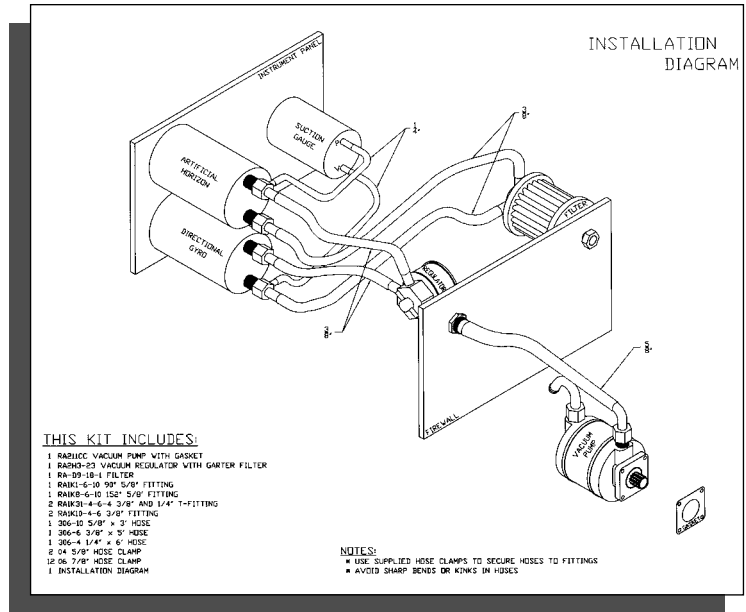
VACUUM SYSTEM KIT FOR KITPLANES

- Sales Soar On Vacuum System Kits for Kitplanes, Mark Gaulke

Now that the news is out about the RA-VAC-K1, vacuum system kit for kitplanes, it has been difficult to keep up with the demand. We are therefore in the process of increasing production runs to keep pace.

The vacuum system kit offers a builder or manufacturer the convenience of ordering a complete vacuum system, all in one box, at a substantial cost savings. It includes a vacuum pump, regulator, filter, suction gauge, fittings, hoses, clamps, and installation diagram. The K1 in the part number designates that a RA 211CC (counter clockwise turning) vacuum pump is included in the kit. You will find the RA-VAC-K1 to be the most popular kit. If you need a RA 212CW (clockwise turning) pump, included, please order a RA-VAC-K2.

Be sure to ask your customer if his engine has a standard accessory pad, like most Lycomings and Continentals, and which way the accessory drive turns. Please refer to the Rapco vacuum pump application guide to be sure. ➤



MEET LAURIE PHILLIPS - CUSTOMER SERVICE

Laurie Phillips is a member of our Customer Service team. She has been with Rapco for almost three years. Outside of work, Lori enjoys spending time on her mini-farm. She and her husband Roger spend their free time raising goats, bunnies, and kitties as well as gardening (goats need lots of produce!).

Laurie is also very active in her church serving on various committees. Laurie has a daughter Teresa, who is engaged to be married in the fall. She also has a son, Tim a musician performing in the Milwaukee area. ➤



HEATER PARTS SALE

As many of you may already know, we are in the middle of a heater parts sale. We have inventory and we are looking to move it during this season. Please call your customer support representative for updated inventory.

Distributors are getting an extra 5 % off of list price. This provides more room to offer competitive prices to FBO's. Many of the items are fully stocked, whereas some we have only a few. When inventory is gone, it's gone.

If you are interested in purchasing bulk inventory, please call Mike Lotzer at (414) 367-2292 for special pricing.




RA-21244 Universal Ignition Kit

BRAKE DISCS - A FUN UPDATE

Brake disc sales have been exactly as predicted - HOT. We just had our best month for sales in September and are trending upward. Brake lining sales have of course increased as Rapco is now viewed as the only full-service alternative to the OEM. Assisting this increase is the unique quality that our brake linings are *intended* to work great with our brake discs. Other after market suppliers only make discs intended to work with asbestos linings. (Those aren't legal to manufacture anymore, are they?)

"GIMME A BRAKE"

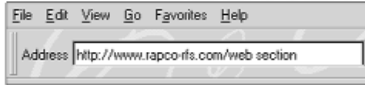
We have also been shipping a ton of brake application guides to our distributors for use with FBO's. If you need some, call now before we run out. (Yes, we'll just print more) For those distributors interested in joint advertising with our brake discs and brake linings, please be aware that we have trademarked "Gimme A Brake" and will be willing to co-op ads utilizing this slogan with you at anytime. 

"Competition is easier to accept if you realize it is not an act of aggression or abrasion...I've worked with my best friends in direct competition. Whatever you want in life, other people are going to want, too. Believe in yourself enough to accept the idea that you have an equal right to it."

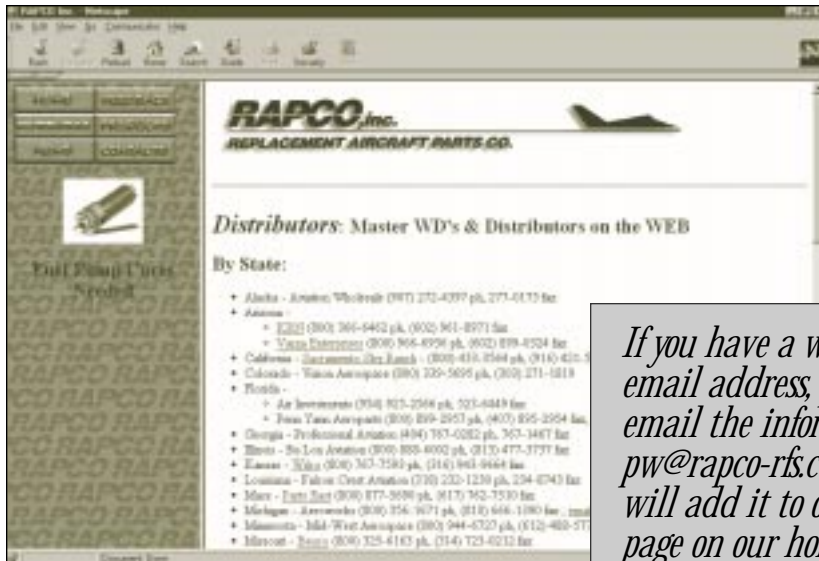
Diane Sawyer



WEB SECTION



LINKS? WE GOT 'EM !



If you have a web page or email address, please email the information to pw@rapco-rfs.com and we will add it to our links page on our homepage.

TRADESHOW SCHEDULE

NBAA**Oct. 19-21**

AOPA**Oct 23-25**

EMB-120 Op Conf.**Oct 25-27**

PAC AME**Feb 3-5, 99**

AS3**Apr 20-22**

We are scheduled to appear and exhibit at the above tradeshow. Please stop by and visit us. We hope to see you there!
(A complete listing will appear when tradeshow dates are confirmed)

Any comments or suggestions for future articles or areas of concern - please call Patrick White at (414) 367-2292

